

Greg Falvey

Coaching Approach

Greg works as a transformational coach and mentor for leaders, focusing on leadership growth, negative and positive beliefs, potential and long term aspirations. He is also a transactional coach for managers focusing on performance and behaviours; working on interpersonal skills and increased resilience. He is an integrative coach calling upon a number of disciplines to suit the client, facilitating personal and professional growth. He is qualified in a number of psychometric applications and has access to many others.

Examples of Recent Assignments

Most recent assignments have included:

- A leadership development programme for a FTSE 250 company
 - Coaching assignments for a FTSE Eurotop 100
 - Coaching and leadership development for senior leadership team members in three FTSE 250 companies of national energy, house building, property refurbishment and infrastructure companies
 - Coaching programmes for city, county and district councils
 - Coaching chief executives and directors in the social housing sector
 - School head teachers, small business leaders, and non-executive board members. Greg also runs a number of workshops providing coaching skills training.
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Personal Philosophy

Individuals benefit from a tailored approach to their coaching experience. The most successful coaching outcomes are when individuals, through self-realisation, discover their own leadership ability. This is developed through access to self-knowledge. This leads to a realisation of their own potential and enables the release of the potential in others. Greg believes in creating a coaching presence, based on an empathetic partnership with the client, allowing the client to unlock creative talents. A 'Person Centred' approach to coaching that understands, accepts, and does this with sincerity. It is an approach that recognises that leadership is a way of being and not just a set of skills, it is about capacity as well as competency, reflection as well as action.

Business Experience

Greg has a 35 year career working in the 'not for profit' and public sectors. He has worked for medium and large scale organisations as Chief Executive, Operations Director and Head of Service. His career has been ostensibly in the social housing sector. Whilst in these roles he has held positions as; chairman for a not for profit company; trusteeship for a charity; and chairman of a public services partnership. He has held several non-executive director roles and is currently a non-executive director and vice chairman for a housing association in Sussex.

Training, Qualifications and Accreditations

- Degree - Politics, Philosophy & Economics Leicester University
 - Professional Qualification Chartered Institute of Housing
 - Post Graduate Diploma Psychology & Psychotherapy
 - Diploma for Professional Executive Coaches & Leadership Mentors ILM Level 7
 - Diploma NLP (INLPTA)
 - Occupational Personality Qualification and Ability Qualification - Accredited and registered with the British Psychological Society (BPS)
 - Qualified practitioner in Myers Briggs Type Indicator (MBTI) and Emotional Judgement Inventory (EJI)
 - Test administrator - Accredited and registered with BPS
 - Non-Executive Directors Programme – Cranfield University
 - Member of the European Mentoring & Coaching Council (EMCC)
 - Member of the International Association for Jungian Studies
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Other Interests

Greg is a family man. His interests include psychology, social policy, racket sports, and he is an occasional sailor with skipper qualifications.
